

A perfect partner for a  
less-than-perfect world.™

## RETAIL FOCUS

# Excess Casualty Construction

Ascot Excess Casualty provides customized solutions for National Accounts within a broad range of industries. Our experienced team is committed to a client-centric model that emphasizes responsiveness, transparency and integrity. Through collaborative underwriting, we work to understand each client's unique exposures, and craft a specialized product to meet those individual needs.

### TARGET INDUSTRIES

- Commercial Construction National Accounts
  - \$500M+ Annual Revenues
- Project Specific & Wraps
  - \$250M+ in Construction Value
- Commercial General Contractors and Trade Contractors
- Preferred Project – Commercial Building, Heavy Civil, Manufacturing, Apartments
- Risks that align with SIC Codes 15, 16, and 17

### ASCOT DIFFERENTIATOR

- Emphasis on ease of doing business and commitment to responsiveness to qualified opportunities
- Strong balance sheet
- Broad appetite
- Flexible and consistent underwriting approach
- Financial Strength rating of A (excellent), Long-Term Credit Rating of 'A+' Financial Size Category of Class XV (Greater than or Equal to \$2 Billion), Outlook: Stable

### KEY CONTACTS

Erin Osborne  
Head of U.S. Excess Casualty  
646-978-9628  
[erin.osborne@ascotgroup.com](mailto:erin.osborne@ascotgroup.com)

### LIMITS OFFERED

\$20M

### MINIMUM PREMIUM

\$25,000

### ATTACHMENT POINT

\$5M

### COVERAGE FEATURES

Customized Forms – Occurrence Industry-specific Coverage Enhancements

### GEOGRAPHIC SCOPE

All 50 States and Washington D.C.

### LIMITED APPETITE

- NY Construction

### OUT OF APPETITE

- Environmental, Demolition, Scaffolding, and Roofing Contractors
- Tree or Brush Clearing
- For Sale Residential

Brian DelTufo  
VP, Excess Casualty – Construction Product Lead  
212-417-0589  
[brian.deltufo@ascotgroup.com](mailto:brian.deltufo@ascotgroup.com)