

Portfolio Solutions

Ascot Portfolio Solutions Group (PSG) is a dedicated underwriting division focused on long-term partnerships with MGAs, MGUs, and program administrators. Our approach focuses on disciplined underwriting and strong program oversight to support growth and profitability. In addition to A XIV rated capacity, PSG partners have access to Ascot's full platform and program services.

APPETITE

PSG focuses on opportunities that complement our direct business units, particularly those involving specialized portfolios, underserved niches, or multiline capabilities. Our team actively seeks program opportunities that:

- Operate in areas where our direct divisions have limited appetite, distribution, or capacity (i.e. high-volume business).
- Require multi-class solutions or nonstandard underwriting structures.
- Offer niche programs, affinity groups, or specialized verticals that provide consistent opportunities and differentiated market access.

PROGRAM SERVICES

A program partnership is more than just underwriting capacity. We utilize all components of Ascot Group to offer the services and support to grow, expand and lead to long-term profitability for all parties within the program relationship. Our services include:

- Underwriting
- Actuarial
- Legal
- Regulatory
- Finance
- Claims
- IT/ Operations
- Marketing

Ascot writes 200+ specialty products that can be leveraged for unique opportunities within the following classes:

Targeted Business	Appetite
Environmental	• SME contractor package programs
Allied Health	• Social services • XS over combined medical/tech forms • Orthodontist • Physical Therapist • Occupational Therapist • Nutritionist • Dietitian • Speech-Language Pathologist
E&S Casualty	• SME contractors (\$2M and below) • Artisan contractors (\$2M and below) • Telematics transportation
Surety	• Transactional/small contract bonds and customs bonds
Professional Lines	• Financial Institutions (premium <\$10K, ICPL primary only)
Marine	• IM: Contractors' equipment, motorist cargo • OM: Recreation marine (owner operator)

Portfolio Solutions



Provide risk capital to current and prospective partners who have strong program capabilities



Solve for new program concepts or support existing program seeking new capacity partners



Potential partners can tap into an existing suite of products on both an admitted and non-admitted basis



Operationalizes our remit through four essential aspects: Opportunity Sourcing, Due Diligence, Onboarding, and Oversight & Controls

PORTFOLIO SOLUTIONS GROUP TEAM



Anthony Lyons
EVP, Portfolio Solutions
(332) 207 2697
anthony.lyons@ascotgroup.com



Jeffrey Witt
SVP, Portfolio Solutions
(332) 207-2728
jeffrey.witt@ascotgroup.com



Wasner Martinez
SVP, Portfolio Solutions
(332) 207-2698
wasner.martinez@ascotgroup.com



Scan here to learn
more about Ascot
Portfolio Solutions.

ASCOT AT-A-GLANCE

Ascot Group is a pre-eminent specialty insurance organization. With a footprint spanning the U.S., the UK, and Bermuda, Ascot operates through an ecosystem of interconnected global platforms bound by a common mission and purpose.

More than

▶ **25** years

of **consistency** and **stability**
with a diverse portfolio
of (re)insurance
business

Strong financial performance
leading to an

▶ **A**

AM Best Rating

▶ **A+**

Fitch Financial Strength Rating

▶ **A**

S&P Global Long-Term Financial
Strength Rating

**A global footprint with local
operations, consisting of**

▶ **1,100+**

colleagues worldwide